



ITB
ASIA

Asia's Leading
Travel Trade
Show

17 - 19 October 2018

MICE & CORPORATE SPEED NETWORKING

The key to meeting the right people for your business.

Thursday, 18 October 2018
3.30 - 5.00pm, Buyers Cafe



RESERVE A TABLE

WITH US AT USD 700+

For more information, visit www.itb-asia.com.

Supported by:



Held in:



Official Partner Hotel:

Official Partner Airline:



Organised by:





WELCOME TO THE MICE & CORPORATE SPEED NETWORKING

WHAT IS IT

During the ITB Asia MICE & Corporate Speed Networking, you (the exhibitor) and buyers will have five (5) minutes mini-meetings to discover if you have similar business interests. You will be entitled up to twelve (12) mini-meetings during the one (1) hour session.

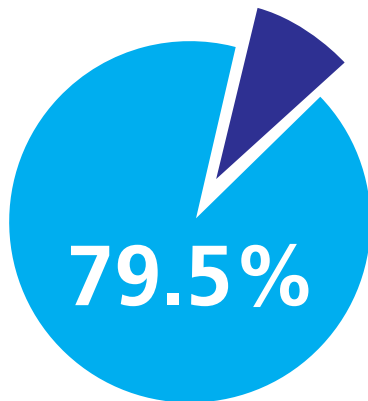
Potentially meet up to 30 buyers!

HOW IT WORKS

Each exhibitor will be given a table that is numbered. The buyers will approach you for you to establish connections and swap business cards.

Keep your meetings quick, succinct and within the stipulated time. The objective of the session is for you to arrange appointments and meet the people that matter most to your business in the shortest amount of time.

BUYERS YOU CAN EXPECT



STRONGEST BUYER PARTICIPATION

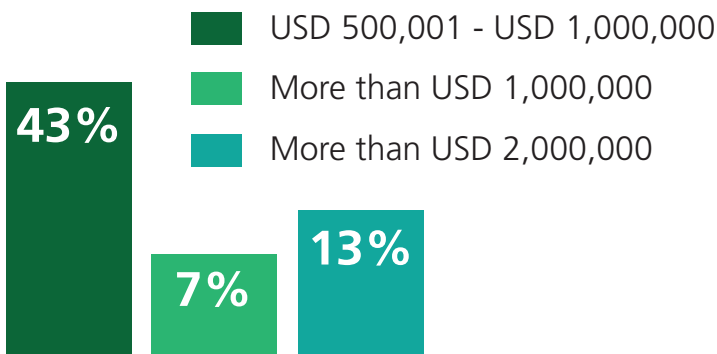
- Coming from Asia Pacific
- Outside of Asia Pacific

BUYERS GEOGRAPHIC BREAKDOWN



Asia Pacific	79.5 %
Europe	10.5 %
Middle East	2.7 %
Africa	1.0 %
North & South America	6.3 %

BUYER PURCHASING POWER (USD)



- USD 500,001 - USD 1,000,000
- More than USD 1,000,000
- More than USD 2,000,000

PROFILE OF BUYERS

- MICE 35%
- Leisure 40%
- Corporate 25%



A SNEAK PEEK OF OUR BUYERS...

- Abbey Miceindo
- American Express Meetings & Events
- Asia MICE Planner Co. Ltd
- Asian Overland
- CHINA COMFORT TRAVEL GROUP CO., LTD.
- Cox & Kings Limited
- CTS MICE SERVICE CO., LTD
- Gainwell Travel and Leisure
- George P. Johnson
- H.I.S. CO., LTD
- Helloworld Travel
- HelmsBriscoe
- Hullo Events
- Mayflower Corporate Travel
- Services Sdn Bhd
- Nu Skin Enterprises
- Paula & Co. DMC Thailand
- RiTZ Events Asia Pte Ltd
- Shanghai Oriental Peace International travel service Co.,
- TUI
- UMICE (Beijing) International Conference Service L.L.C. Guangzhou Branch
- Upjet Travel Group
- World Federation of Consuls – FICAC
- World Psychiatric Association
- Abbott
- Accenture
- Amazon
- Bank of America Merrill Lynch
- Credit Suisse AG
- DBS Bank Ltd
- Dell Global Business Centre
- DuPont
- eBay Inc.
- Edding Pharm
- GOLDMAN SACHS
- Huawei Technologies Co., LTD
- IKEA
- Kerry Asia Pacific
- KPMG
- L'Oreal
- Mapletree Investments Pte Ltd
- Nestle
- Nissan Europe
- Oerlikon
- Oracle Global Procurement and Travel
- Oriflame
- Prudential Life Assurance
- S&P Global
- SANOFI
- Tencent
- THE HERSHEY COMPANY
- Vihaan Group of Companies
- Wipro Limited

MICE & CORPORATE SPEED NETWORKING

Thursday, 18 October 2018, 3.30 - 5.00pm, Buyers Cafe



ITB
ASIA

Asia's Leading
Travel Trade
Show

17 - 19 October 2018

Registration Form

Please fax or e-mail this completed registration form with signature and company stamp to the following email: joyce.wang@messe-berlin.asia / roanna.tan@messe-berlin.asia or fax it to +65 6635 1189.

1 x Speed Networking Table Top Space
USD 700.00 plus 7% value-added tax (VAT)

Contact Person: Mrs. / Ms. / Mr.

Name: _____

Tel/FAX: _____ Mobile: _____ Contact Email: _____

Website: _____ Company Email: _____

Invoice Address:

Company Name: _____

Street: _____ Postal Code/City: _____

Invoice Email: _____ Phone: _____

I have read the ITB Asia terms and conditions* and agree to abide by them.

Date: _____ Signature/Stamp: _____

EXEMPTION from 7% additional GST Tax in Singapore

If your company does not have a legal entity in Singapore, you are exempted from the 7% GST tax. To be exempted from the additional charge of 7% GST Tax, please check the box below.

We are a company organisation with NO legal entity in Singapore and want to apply for GST exemption by providing the GST Exemption letter to Messe Berlin (Singapore).

Thank you and we look forward to having you!

*Payment Terms: 30 Days upon Receipt of Invoice. The whole amount has to be paid by bank transfer in US DOLLAR. Delivery of services and goods will only take place after accounting and payment. In the case of cancellation of this order, the whole hire charges as well as all incidental expenses are payable. Messe Berlin (Singapore) Pte. Ltd can withdraw from this contract if the client does not attend ITB ASIA 2018 as an exhibitor/sponsor - no matter for what reasons. In this case, the client is still bound to pay the stipulated hire charges as well as all incidental expenses.