

## **EVENT AT A GLANCE**

23 - 25 OCTOBER 2024 | ITB-ASIA.COM

SUPPORTED BY:

HELD IN:

**OFFICIAL PARTNER HOTEL:** 

**ORGANISED BY:** 









Asia's Leading **Travel Trade** Show

## TB ASIA

ITB Asia, Asia's Leading Travel Trade Show, is an annual 3-day B2B trade show and convention designed to bring together the key travel industry leaders in the region. It convenes international exhibitors and buyers from the MICE, Leisure and Corporate segments.

Today, ITB Asia is the premier meeting place for the travel trade industry for forging new partnerships and strengthening existing business relationships with the most important players in the region.

ITB Asia 2024 will be held in Marina Bay Sands in Singapore from 23 - 25 October 2024. The show is organised by Messe Berlin Asia Pacific.

### ITB ASIA PAST SHOW STATISTICS

More than 1,800 **Exhibitors** 

More than

1,300 Quality Buyers

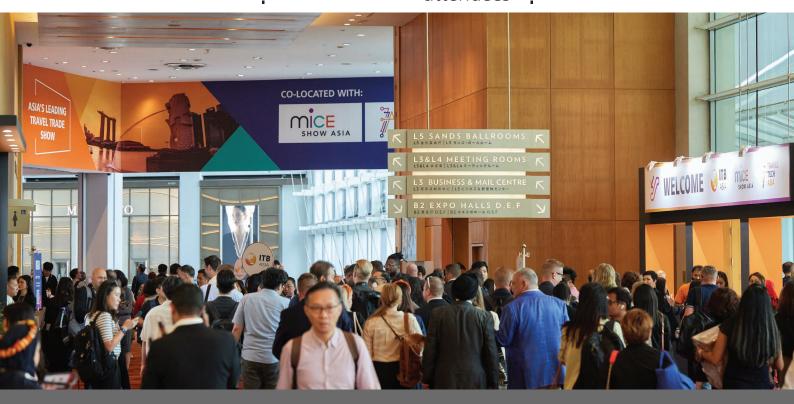
7,000 Conference Minutes

More than

13,000 | | | | | |

>35,000

**Business Appointments** 



## **EXHIBITORS**

# Asia's Largest & Only Travel Show

Bringing more than 13,000 attendees from the MICE, Corporate, Leisure sectors

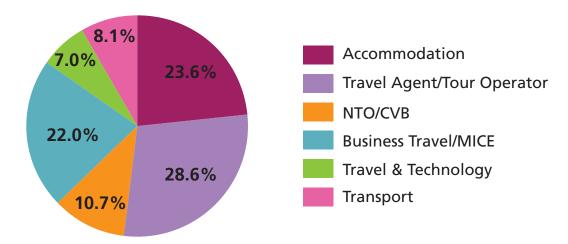
# Optimal Buyer & Exhibitor Ratio

Approximately 1:1 ratio between buyers and exhibitors

# **Most International Travel Trade Show**

Over 132 countries & territories represented; the most international travel trade show in the region

### **EXHIBITOR PROFILE**



## **EXHIBITOR GEOGRAPHIC BREAKDOWN**



Asia Pacific	66.7%
Europe	27.1%
Middle East	2.2%
Africa	2.0%
North & South America	1.6%

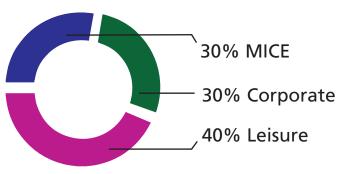






# **BUYERS**

#### **BUYERS PROFILE**



## BUYERS GEOGRAPHIC

**BREAKDOWN** 

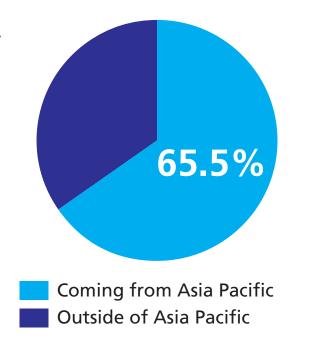


Asia Pacific 65.5 %
Europe 15.5 %
Middle East 3.5 %
Africa 1.0 %
North & South America 14.5 %

### **BUYER PURCHASING POWER (USD)**



#### STRONGEST BUYER PARTICIPATION





## **BUYERS ELITE PARTNER PROGRAMME**





Join us in the Buyers Elite Partner Programme (BEPP)! As a BEPP Partner, you will be given priority meetings with your approved recommended buyers. You may recommend MICE, Leisure and Corporate buyers, and these buyers can either be your existing clients or buyers whom you wish to meet at ITB Asia.

#### **Benefits of being a BEPP Partner**



Priority meetings with your recommended buyers during business matching



Accommodation and flight reimbursements of recommended buyers handled by ITB Asia team



Hosting of one representative with a minimum of 15 approved recommended buyers



On-site branding and logo to be included in show catalogue

To join the Buyers Elite Partner Programme, email us at buyer@itb-asia.com to express your interest

#### **Past Year's BEPP Partners**





















































































# **VISITORS**

## NATURE OF BUSINESS OF ATTENDING VISITORS

Travel Agents / Tour Operators / DMCs

24.5%

Hotel / Accommodation

22.3%



9.6%

**Tourist Attractions** 

8.2%

Airlines / Transport

8.3%

Travel Technology

11.8%

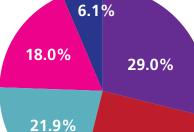
NTOs

6.8%

Others

8.5%





25.0%

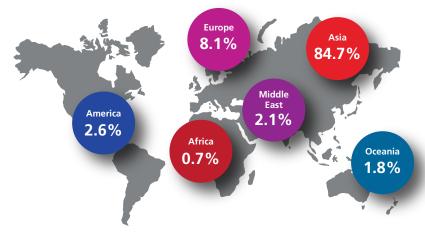
NetworkingInformation Gathering25.0%

Buying **21.9**%

Conference 18.0%

Selling 6.1%

## PERCENTAGE OF VISITORS BY REGION







# **CONFERENCE**



The ITB Asia Conference Programme features **over 270 speakers** within three days, delivering **over 7,000 minutes** of thought-provoking content from a diverse range of MICE, Corporate and Leisure topics. ITB Asia is where the leaders of the industry, the disrupters-in-chief and today's agenda setters inspire you, challenge you and amaze you.

Themes to be covered in the agenda include:



Future of MICE



Travel Technology



Travel Distribution



OTAs & Intermediaries



Direct Booking



Corporate Travel



Hotels & Alternative Accommodation



Vacations & Tours



Destination Marketing



Leadership & Inspirations



Airlines & Air Travel



Muslim Travel





Payment & Alternative Currencies



Global Consumer Trends



Social Media & Influencer Marketing

## **PAST YEAR'S SPEAKERS & PARTNERS**

**INCLUDE...** 

## **CONFERENCE PARTNERS**











McKinsey & Company













**Dean Long** CEO, Australian Travel Industry Association (ATIA)



Laura Houldsworth Managing Director, Asia Pacific, Booking.com



Olivier Berrivin Vice President - APAC. **BWH Hotels** 



**Lim Ching Kiat** Executive Vice President, Air Hub and Cargo Development Changi Airport Group



**Catherine Germier-Hamel** CEO. **Destination Mekong** 



Mark Chan COO. Frasers Hospitality



Hermione Joye Sector Lead, Travel & Vertical Search APAC. Google



Reto Kaufmann CMO. Vice President & **Board Member** Kuoni Tumlare



Philipp Bonkatz General Manager Singapore, Malaysia and Brunei Lufthansa Group



Mohammed Al-Eissa Chief Corporate Planning & Communications Officer Oman Tourism Development Co (OMRAN Group)



**Choe Peng Sum** CEO. Pan Pacific Hotels Group



**Margaret Heng** Executive Director, Singapore Hotel Association



Nicholas Lim CEO - Asia, The Travel Corporation



Tejveer Bedi Head of Travel and Tourism, SEA,



James Liang Co-founder and Executive Chairman of the Board, Trip.com Group



## **PAST YEAR'S SPEAKERS**

**TRAVEL** 

**TECH** 

**INCLUDE...** 







Irene Chan CEO, AsiaWorld-Expo Management Limited



Samrat Roy Senior Vice President, Program Management, Asia Pacific



Abel Zhao Co-Founder & CEO, FREED GROUP, CEO, Connexus Travel



Senior Vice President, Supply, Agoda



Diego Heredia Vice President Corporate Strategy, Amadeus



Mary Li Founder & CEO, Atlas



Chua Wee Phong Group CEO, Constellar



Ian Cummings Global Head, **CWT Meetings & Events** 



Mahir Abdulkarim Julfar Executive Vice President, **Dubai World Trade Centre** 



**Emilie Couton** Managing Director, Asia Pacific, **D-EDGE** Hospitality Solutions



James Marshall Vice President, Global Air Account Management, Expedia Group



Abdel Abatouy Chief Technology & Information Officer (CTIO), Asia, FCM Travel



Vivek Neb Managing Director APAC & MEA and Global Head, Travel & Tourism, Escalent



**Leck Chet Lam** Managing Director, Experia Events



Joost de Meyer Chairman & CEO, First Incentive Travel



Tim Hentschel Co-Founder & CEO, HotelPlanner



**Christine Wang** Managing Director, Lufthansa Innovation Hub



**Brett Henry** President Director, MG Group



June Kim MPI Academy South Korea, Meeting Professionals International (MPI)



Judith Huisman Founder, Chief Strategy Officer, Meetingselect



Yuthachai Charanachitta CEO. **ONYX Hospitality Group** 



Neha Monga Strategy & Operations Leader, Data Security, GRC & Identity Solutions, Microsoft Asia



**Patrick Andres** Regional Vice-President Hotels JAPAC, Oracle Hospitality



**Scott Wilson** President - Hospitality, Sabre Corporation



Rebecca Wright Head of Chapter Engagement, Society for Incentive Travel Excellence (SITE)



**David Hughes** Managing Director, Asia Pacific, **Uniglobe Travel** International



Liz Ortiguera Managing Director of Asia Pacific and Sr. Advisory to the CEO, World Travel & Tourism Council (WTTC)



**Bradley Haines** Regional Vice President of Asia Pacific,



**Martin Jones** Chief Supply Officer, TBO.com



**Nicholas Cocks** Managing Partner, Velocity Ventures

## WHAT TO EXPECT FOR 2024?



## **MICE SHOW ASIA 2024**

23 - 25 OCTOBER 2024 **SINGAPORE** 

MICESHOWASIA.COM

MICE Show Asia provides you with the best platform to present your latest products and services offering to MICE planners, through business appointments, networking and educational conferences.

- A focused event on MICE with key industry players attending
- Business and networking through 1-to-1 meetings
- 100% pre-scheduled appointments
- Guaranteed 1:1 ratio between exhibitors and buyers
- Dedicated MICE conference discussing latest issues on today's complex travel market

#### **TOPICS TO BE DISCUSSED:**

- What are the biggest challenges faced by the meetings industry?
- Winning the hearts of MICE buyers
- Digital transformation of meetings and events

and many more...

### ORGANISATIONS WHO HAVE JOINED US







































































## WHAT TO EXPECT FOR 2024?



### **TRAVEL TECH ASIA 2024**

23 - 25 OCTOBER 2024, SINGAPORE

TRAVELTECHASIA.COM



New technology continues to shape the way people travel, and companies across the globe are massively investing in innovations that will upscale their business models, aggregate content and evolve their customer experience to reflect their changing expectations. Experts from across the travel ecosystem will come together at Travel Tech Asia (TTA) to share and demonstrate how technology is revolutionising the traveller's journey of tomorrow.

#### TOPICS TO BE DISCUSSED:

- Next generation technologies and trends
- The connected trip: Transforming travel through mobile, data and AI
- Super travel tech and the next digital revolution and many more.

### **ORGANISATIONS WHO HAVE JOINED US**

































































## **Your Travel Trade Shows in Asia**



#### **Travel Meet Asia**

3 - 4 July 2024 Jakarta, Indonesia

travelmeetasia.com



Co-located with:





#### **ITB India**

11 - 13 September 2024 Mumbai, India

itb-india.com



Co-located with:





#### **ITB Asia**

23 - 25 October 2024 Singapore

itb-asia.com